



MAXIMIZE  
YOUR OFFICE  
FURNITURE  
BUDGET



**Affordable**  
Office Interiors

A **BOS** COMPANY  
HOLDINGS

[www.AffordableOffice.com](http://www.AffordableOffice.com)



**ONE GOAL**

CREATE A  
WORKSPACE  
YOU LOVE

- Full-Service Dealer to Mimimize Outliers
- Consultants who Listen & Deliver from the Start
- Up-front, Clear, Accurate Pricing
- The Right Product Solutions for Your Workspace
- A Long-Term Relationship

# THE PATH TO YOUR NEXT WORKSPACE IS COMPLEX. CHOOSE AN EXPERIENCED GUIDE.

We know your workspace is an important investment in your organization's people, culture, & future. AOI will be with you every step of the way and for years to come. **We make change easier.**

- AOI is a 'Best in Class' AIS Dealer and provides the deepest discounting for over 250 of the Industry's top manufacturers.
- Almost 45% of our staff is degreed interior designers.
- 100% employee-owned, so you work with an owner from start to finish.



**132,000**  
CLIENTS

**6**  
LOCATIONS  
NATIONWIDE

**OVER  
25**  
YEARS IN  
BUSINESS

**100%**  
EMPLOYEE OWNED  
(ESOP COMPANY)

**96%**  
CLIENT  
RETENTION

WE OWN THE RESULTS

**AOI**  
**Affordable**  
**Office Interiors**

**AIS** | Elite  
Dealer

# MEMBERS OF THE BOS HOLDINGS FAMILY

MADISON

MILWAUKEE

CHICAGOLAND

ORLANDO

TAMPA



Having created thousands of inspiring workspaces for clients in corporate, government, higher education, healthcare, and hospitality, BOS is a Best in Class, Haworth Preferred Dealer with showrooms, offices and warehouses in Chicagoland, Tampa, FL and Orlando, FL.



AOI offers the Midwest's largest inventory of new, used, and remanufactured office furniture, with an emphasis on Haworth furniture. AOI provides decommissioning, recycling and/or resale of BOS clients' pre-owned furniture. Offices and warehouses in Chicagoland, Milwaukee, and Madison.



Workspace Digital – a division of BOS – is the first full-service technology integrator and digital marketing agency in the commercial interiors industry.



For over 60 years, Apex Interior Services has been a leading Union office furniture installation firm. In addition to furniture installation, Apex does custom applications for cabinetry, trim work and creative interior elements that blend with the architecture of the space.

Learn more about BOS Holdings & locations

[VISIT BOS HOLDINGS PAGE](#)

[www.bos-holdings.com](http://www.bos-holdings.com)

# 360° EXPERIENCE

Whatever your workspace need, AOI has you covered.

**In House. In Control. Experience 360°.**



## FURNISHINGS

- New, Used, & Refurbished
- 350+ Manufacturers
- Volume Discounting
- Home Office Programs



## WORKSPACE CONSULTATION

- Workspace Strategy
- Budget Analyses
- Furniture Standards
- Cohesive Environment



## DESIGN SERVICES

- NCIDQ & LEED Professionals
- New Space Planning
- Office Reconfigurations
- Guaranteed Specs



## PROJECT MANAGEMENT

- Acknowledgement & Site Condition Reviews
- Timeline Management
- Product Orientation
- Punch-List Resolution



## INSTALLATION SERVICES

- Union & Non-Union
- Professional Carpentry
- Multi-Manufacturer
- Architectural Solutions



## DECOMMISSIONING & TRADE-IN

- Fleet of Trucks
- Decommissioning Specialists
- Resale & Blending Capabilities
- Trade-In Opportunities



## LEASING & RENTAL

- Short & Long Term Rentals
- Rent-to-Own Options
- Fair Market Price
- Haworth Payment Solution Leasing Program



## ASSET MANAGEMENT

- Asset Appraisals
- Inventory Management
- Warranty Management
- Product Maintenance
- Bar-Coding



## WAREHOUSING

- 150,000 SFT Facility
- Climate Controlled
- Delivery & Receiving
- Long & Short-Term Storage



## WALLS

- Walls Strategy & Consultation
- Dedicated Walls Team
- New Installations & Reconfigurations
- Manufactured in USA



## TECHNOLOGY INTEGRATION

- Audio Visual Solutions
- Sound Masking
- Digital Space Planning
- Sensors
- Collaboration Technology



## CULTURE & CHANGE COMMUNICATION

- Work Culture Discovery & Promotion
- Space Tours & Showcases
- Workspace Signage & Branding
- Digital Marketing Agency





## Path to Success

Combining People, Technology, and Process to Deliver a Successful Integrated Project Deliverable.

### 1 DISCOVER

The journey begins by listening and learning about your company's needs and culture. This is also where we define project requirements, develop timelines, and set Service Level Expectations.

#### FEATURED TECHNOLOGIES

Compass Workspace Discovery, Freespace, Yulio

### 3 PREPARE

The 3rd step involves getting the space ready, confirming details such as building conditions, power locations, measurements, and zone tagging.

#### FEATURED TECHNOLOGIES

Smartsheet, PlanGrid

### 5 INSTALL

After verifying accuracy of the product, the installation begins, accompanied by daily progress reports. Afterwards, trash is removed and – if applicable – old furniture is decommissioned.

#### FEATURED TECHNOLOGIES

LYNX, IMS, MOSS

### 2 GUIDE

Next, we will be guiding you through the process of exploring layouts and furniture, often with the help of virtual renderings, 360° tours, and Design in Real Time.

#### FEATURED TECHNOLOGIES

Bluescape, Canvas, Sketchfab

### 4 PROCURE

Now it's time to order the product. We'll review acknowledgements for accuracy and ship dates and give you real-time access to all order documents.

#### FEATURED TECHNOLOGIES

CORE Customer Portals, Service Dashboards

### 6 SERVE

The final step involves Day 2 site activation for product usage, warranty and maintenance programs, post occupancy surveys, custom customer portals with resources, eprocurement options, and more.

#### FEATURED TECHNOLOGIES

CEROS, VIP Portals, Private Custom Websites

#### TEAM OWNERSHIP

Key Contact



Project Designer



Project Coordinator



Installation Team



Customer Service



# LIVE DESIGN

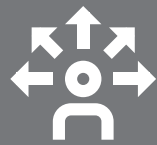


## Take Part in The Creation of Your Workspace!

Industry-leading technology and the best designers in commercial interiors, Live Design by AOI offers speed, efficiency, confidence and savings in an immersive experience where clients and stakeholders collaborate in the space planning and furniture selection process.



Save Weeks  
On Your Next  
Workspace



Informed  
Decisions in  
Real Time



In Person Or  
Remote Design  
Sessions



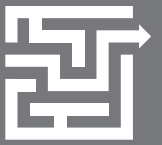
Work with  
A Design  
Professional



Compare Styles,  
Colors & Options  
Instantly



Straight-Forward  
Product Pricing  
& Visibility



Realistic  
3D Space  
Visualization

# AT YOUR FINGERTIPS

## CUSTOMER PORTAL



The tried and true AOI proACT process is now powered by the industry's most cutting edge technologies to make the move and procurement process faster, smarter and more effective than ever before.

Real-time, instant access to proposals, active orders, service requests, invoicing, drawings, and data online and sent to your inbox so that you can stay in the know every step of the way.



### Online Portal

- Live Tracking
- On Demand Access
- Everything in One Place



### Progress Reports

- Sent from Job site
- Visual Reports
- Proactive Email Communication



### Punchlist Resolution

- Faster Process
- No Human Error
- Easy and Efficient to Manage

**TAKE A TOUR**

[www.affordableoffice.com/portal](http://www.affordableoffice.com/portal)





# WORKSPACE DIGITAL

## DIGITAL IS HERE.

In the modern workplace, digital spaces benefit culture, collaboration, attraction and retention. We are proud to have launched the first full-service technology integrator and digital marketing agency in the commercial interiors industry. Align your physical and digital spaces today with Workspace Digital.

### TECH

Leverage our full service technology integration capabilities and connect your spaces and teams with the right solutions for your business.

- AV Consulting
- Asset Inventory
- Design & Engineering
- Video Conferencing
- Audio Solutions
- Wireless Charging

### AGENCY

From consulting and training to project-based and fully managed solutions, Workspace Digital offers a full range of brand, marketing & creative solutions.

- Dynamic Websites
- Digital Signage
- Content Marketing
- Video & Photography
- Brand Identity
- And More

EXPLORE WORKSPACE DIGITAL

[www.workspace.digital](http://www.workspace.digital)

# QUALITY. SUSTAINABILITY. COMMUNITY.

AT AIS, GREAT PRODUCTS ARE JUST PART OF THE STORY.

What makes a product truly great? AIS believes a great product is one that's made with integrity and ingenuity. These values are evident in their unwavering commitment to lean manufacturing processes that save time, money and resources. They were first on the path to sustainability, leading the industry forward.

## IT STARTS WITH AN AWARD WINNING TEAM

AIS was founded on the belief that they could do things better, and that has driven their teams forward since day one. AIS employees' can-do attitude has revolutionized the industry, earning awards for breakthrough design and continually advancing manufacturing in exciting ways.

## SOLUTIONS FOR EVERY WORKPLACE

From flexible, power-friendly open plan or benching workspaces to sophisticated private offices, our high-performing AIS systems, casegoods, tables and seating solutions reflect the widest range of aesthetics and support any workstyle. Even better, our innovative manufacturing processes ensure quick delivery and attractive pricing.

Whether you're a two-person firm or a global enterprise, AIS and our broad dealer network are ready to help you create work environments that best support your people and their unique needs.

LEARN MORE ABOUT AIS

[www.ais-inc.com](http://www.ais-inc.com)



SHINGO PRIZE  
**LEAN**  
MANUFACTURING

**50%**  
LESS ENERGY COSTS  
USING SOLAR PANELS  
AT AIS HQ

SPEED TO  
MARKET  
**3-5**  
WEEK LEAD  
TIMES

OVER  
**750**  
EMPLOYEES

**AIS**

**AOI**  
Affordable  
Office Interiors  
AIS | Elite  
Dealer

# WE'LL TAKE CARE OF YOUR EXISTING FURNITURE.

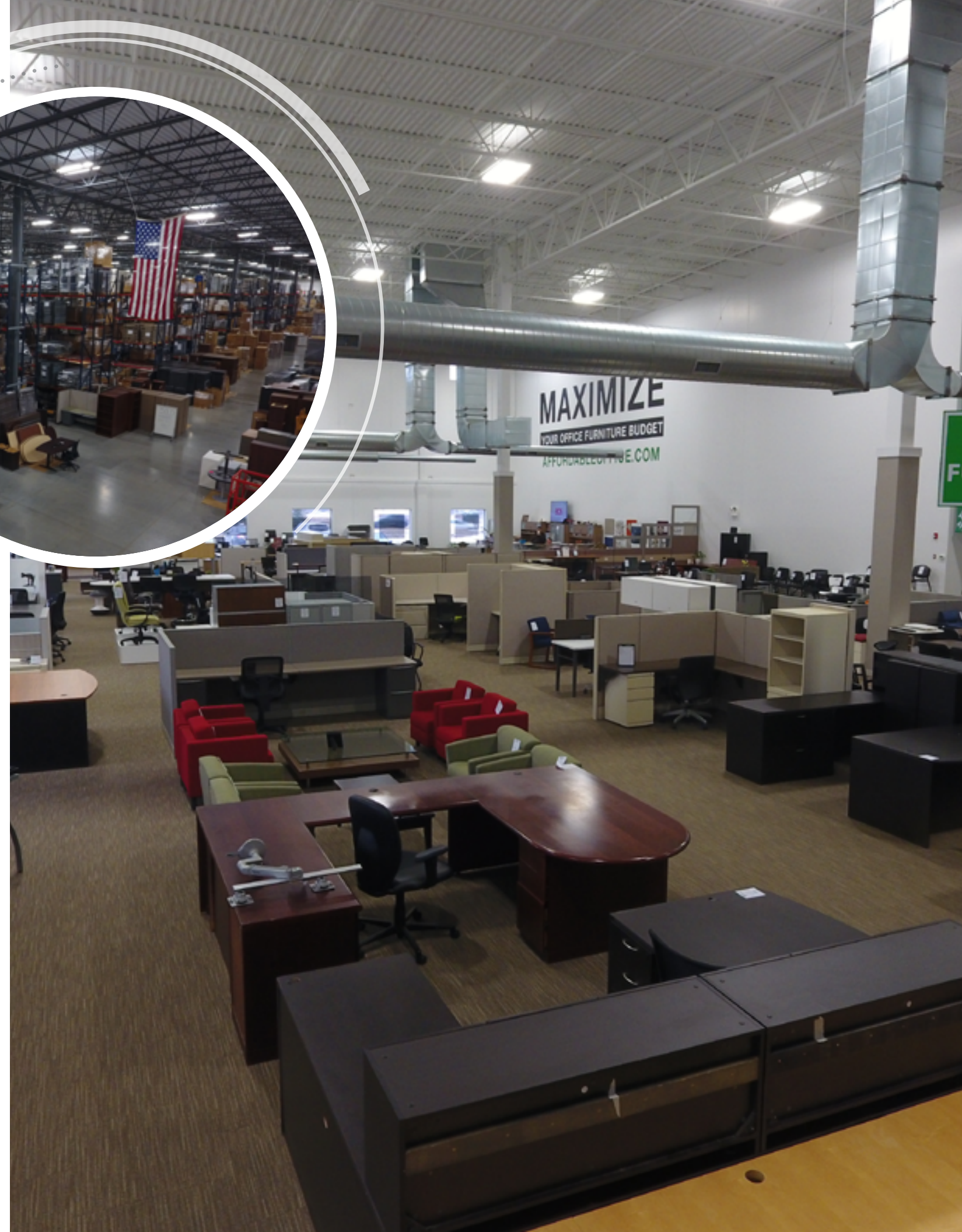
BOS In-House Decommissioning is part of our promise to deliver a 360° Experience, where you're provided maximum value and minimum risk through a turnkey solution that results in a complete, integrated project deliverable.

With a vast network of brokers, nationwide showrooms, and our new 200,000 square foot, climate-controlled warehouse in Roselle, IL, we can prevent most decommissioned furniture from going into a landfill.

- 200,000 Square Foot Climate Controlled Warehouse
- Fleet of Trucks in Illinois, Orlando and Tampa
- In-House Union and Non-Union Installation Teams
- Decommissioning Specialists On Staff
- Resale, Refurbishing and Blending Capabilities for Best Value
- BOS diverts between 4 and 5 thousand workstations or private offices (totalling over 1,380 tons) from landfills every year.


LEARN MORE


[www.affordableoffice.com/decommissioning](http://www.affordableoffice.com/decommissioning)





# Sustainability is important to **our** mission.

 Over 5.9 million pounds of decommissioned office furniture have been diverted from landfills

 Zero Waste to Landfill status globally since 2012.

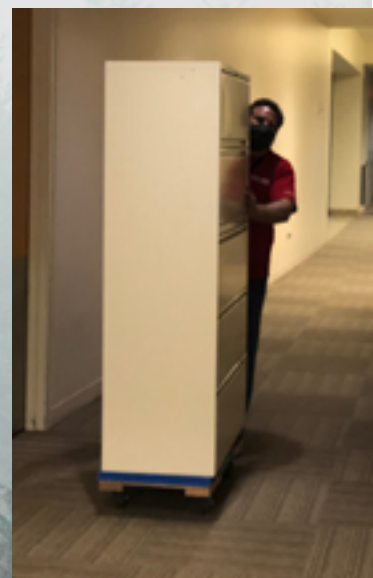
 BOS recycles 500 tons of metal yearly (1 metal scrap trailer weekly), as well as cardboard and white paper.

 Packing from new product is reused to package/protect used product in our warehouse and during delivery.

 BOS sells 80% of the decommissioned furniture that is brought into our warehouse out of our retail showroom floor.

BOS and Haworth have committed to setting an example and operating to ensure future generations are not compromised. Haworth, the industry leader in LEED solutions, is committed to offering greener products and services.

In addition to helping our clients create more sustainable spaces, BOS keeps countless workstations from going into a landfill by utilizing Affordable Office Interiors (our sister BOS Holdings company) for reselling and repurposing decommissioned furniture.



 [LEARN ABOUT THE AOI SUSTAINABILITY CYCLE](http://www.affordableoffice.com/sustainability)  
[www.affordableoffice.com/sustainability](http://www.affordableoffice.com/sustainability)

## MAXIMUM VALUE

# UNPARALLELED BUYING POWER & PREFERRED PRICING

from over 250 of the world's top workspace manufacturers.



### LOUNGE & SEATING

AIS  
Allemuir  
Allseating  
Arcadia  
Arold Contract  
Bernhardt  
Cabot Wrenn  
Council  
DarRan  
Dauphin  
David Edward  
Davis  
Enwork  
EKO  
ERG International  
Eurotech  
Furniture Lab  
Global  
Groupe Lacasse  
Hickory Leather Group  
High Point Furniture Inc.  
HBF  
Hekman Contract  
Highmark  
Hon  
iDesk  
Integra  
ICF Group  
Indiana Furniture  
Jasper Group – JSI & Community  
Keilhauer  
KFI Studios  
KI  
Krug  
LaZBoy Contract  
Lesro  
Martin Bratrud  
National  
Nightingale  
9to5 Seating  
OCI Sitwell  
Offices to Go  
OFS  
RoomB  
Sedia Systems  
Sit on It  
Spec Seating  
Stylex  
Tenjam  
Trinity  
X Chairs

### OUTDOOR FURNITURE

Bluedot  
EMU Contract  
Hightower  
Landscapeforms

### WALLS

Trendwall

### LIGHTING

AIS  
Artemide  
ESI  
Humanscale  
Light Corporation  
Luxo

### TABLES MEETING TRAINING DINING

AIS  
Bernhardt  
Cornerstone  
CORP DESIGN  
Council  
Created Hardwood  
Davis  
Falcon  
Furniture Lab  
Global  
HBF  
iDesk  
IOF  
KFI Studios  
KI  
Krug  
Logix  
Magna  
Nevers  
Nienkamper  
Nucraft  
OFS  
Prismatique  
Safco  
Shoto  
Special T  
Spec  
Surface Works  
Thonet  
Urban Evolutions  
Versteel

### TASK EXECUTIVE & CONFERENCE SEATING

AIS  
Allseating  
Global  
Hon  
Humanscale  
iDesk  
9to5 Seating  
Sit on It  
United Chair  
VIA Seating

### ERGONOMICS

AIS  
Ergo Systems  
ESI  
Falcon  
Global  
Grand Stands  
Humanscale  
Intellaspaces  
Lifespan  
Neutral by Design  
Relevant  
Right Angle Products  
Safco  
SpaceCo  
Special T  
Thonet  
Workrite

### SYSTEMS

AIS  
Invincible  
Tayco  
Swiftspace  
Invincible  
Group Lacasse  
Compatico  
Friant

### SOCIAL DISTANCING PRODUCTS

AIS  
Ghent  
Harmony Collection  
Hickory Contract  
In2Design  
Intellicare PPE  
Loftwall  
Magnusson Group  
Mergewerks  
Screenflex  
Senator  
Special T  
Swift Space  
Take Form

### FILES & STORAGE

AIS  
Ake  
Aurora  
Fireking  
Global  
Great Opening  
Hon  
Invincible  
Kwik File  
Metal Arc  
Montisa  
Office Specialty  
Safco  
Schwab  
Tennsco  
Trendway  
Virco  
Wadell

### HEALTHCARE

Paul Brayton Designs  
Carolina  
Cabot Wrenn  
David Edward  
Global  
Group Lacasse  
High Point  
Hon  
Integra  
Intellicare  
Intensa  
IoA  
KI  
Knu/LaZBoy Contract  
Krug  
Lesro  
Neocase  
Sedia Systems  
Softcare  
Stance  
Thonet  
Trinity  
Wieland  
Unicell  
Vivid Board

### EDUCATION

Children's Factory  
Diversified Woodcrafts  
Falcon  
Global  
Jonti-Craft  
MooreCo-Vanerum  
Safco  
Thonet

### CASEGOODS

AIS  
Bernhardt  
Cherry Man  
Corp Design  
Dar Ran  
Doanne Keys  
COE Distributing  
Enwork  
Gianni  
Global  
Groupe Lacasse  
Harmony Collection  
Hon  
Indiana Furniture  
Invincible  
Inwood  
IOF  
Jasper Group – JSI & Community  
KFI Studios  
Krug  
Mobilia  
National  
OFS  
SAFCO  
Tuohy

### ACCESSORIES

Bretford  
Chief  
Claridge  
Clarus  
Corporate Sign Systems  
Deflecto  
Doug Mockett  
Egan Visual  
Enwork  
Ergotron  
ES Robbins  
Ghent  
Grand Stands  
Great American Art  
Magnuson Group  
Peter Pepper Products  
Quiet Earth Moss  
Safco  
Systems 290  
The Mail Store  
Waddell  
Workwell by Otlite  
Vivid Board

### SOUND MASKING & VISUAL PRIVACY

AIS  
Collaboration Spaces  
ezoBORD  
FI Interiors  
FUNC, by MDC  
Harmony Collection  
Making Privacy Simple  
Mergewerks  
Nook Pod  
OFS  
ZONEZ



*We motivate our team to serve you with integrity and commitment while offering inspiration for the project today, and throughout our relationship, tomorrow.”*



## **AOI LEADERSHIP**

### **George Pfeiffer**

*CEO of BOS Holdings*

George leads by the AOI core values: Integrity. Inspiration. Commitment. He believes that if you do right by your clients, employees, and vendors, they will appreciate the relationship and the investment and will, in turn, do right by you. He ensures that his team embodies these values and that strong, long-term relationships are established with our clients.

### **Georgia Dobbelaere**

*President of AOI*

Georgia Dobbelaere is dedicated to building outstanding client relationships by directing a team of hard-working, open, honest, fair and reliable workspace experts. Georgia leads the most experienced workspace dealer team in the industry and her commitment to professional excellence ensures she consistently delivers exceptional results for her clients.

# We Value Lasting Partnerships

AOI creates long-term value by developing positive client relationships, many of which have lasted 15 years or longer.



SINCE 2005



SINCE 2018



SINCE 2019



SINCE 2016



SINCE 1995



SINCE 2020



SINCE 2010



SINCE 2008



8 YEARS



SINCE 2015



SINCE 2016



SINCE 2021



SINCE 2000



SINCE 2016



SINCE 2013



SINCE 1990



SINCE 2015



SINCE 2016



SINCE 2012



SINCE 2015



SINCE 2000



SINCE 2012



SINCE 2010



SINCE 1994



SINCE 2005



SINCE 1985



SINCE 2005



SINCE 2001



SINCE 1995



SINCE 1990



SINCE 2015



SINCE 2015



SINCE 2010



SINCE 2015



SINCE 1990



SINCE 2012



SINCE 2005



SINCE 2012



SINCE 2016



SINCE 2015



SINCE 2016

# PROJECTS

- 01 WEBER  
*Palatine, IL*
- 02 FISKARS  
*Middleton, WI*
- 03 COLLABORATIVE CONSULTING  
*Wausau, WI*
- 04 MEDLINE  
*Northfield, IL*
- 05 ULTA BEAUTY  
*Bolingbrook, IL*
- 06 WORLD KITCHEN  
*Rosemont, IL*
- 07 ORGANIC VALLEY  
*Cashton, WI*
- 08 ENTERPRISE  
*Oak Brook, IL*
- 09 SCHNEIDER ELECTRIC  
*Nashville, TN*
- 10 AKERMAN  
*Dallas, TX*
- 11 RUSH COPLEY  
*Aurora, IL*
- 12 VORTEX OPTICS  
*Barneveld, WI*

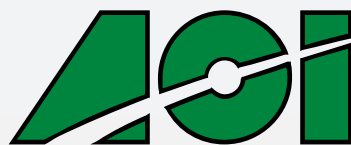


Take video tours of AOI workspaces and hear from our satisfied clients.

[VISIT OUR SHOWCASE PAGE](#)

[www.affordableoffice.com/showcase](http://www.affordableoffice.com/showcase)

WE LOOK  
FORWARD TO  
EARNING YOUR  
BUSINESS



**Affordable  
Office Interiors**





A **BCS** COMPANY  
HOLDINGS

888.264.2253 | [WWW.AFFORDABLEOFFICE.COM](http://WWW.AFFORDABLEOFFICE.COM) | [INFO@AFFORDABLEOFFICE.COM](mailto:INFO@AFFORDABLEOFFICE.COM)

HEADQUARTERS  
501 South Gary Avenue  
Roselle, IL 60172  
866.264.2253

MADISON  
1954 S. Stoughton Rd  
Madison, WI 53716  
608.442.0430

MILWAUKEE  
W136 N4829 Campbell Dr Unit 1  
Menomonee Falls, WI 53051  
262.777.2000

 Affordable Office Interiors  
 AOIFurniture  
 affordofficeint  
 Affordable Office Interiors